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## **PROFILE**

Responsible, ambitious, detail-oriented Interior Design professional eager to take on the challenges offered in the field. Seeking a position within a company to apply formal experience in residential sales in a business setting of retail or hospitality.

## **EDUCATION**

Bradley Academy for the Visual Arts York, PA  
Associate Degree in Specialized Technology, March 1999.  
Degree: Specialized Technology-Interior Design

Savannah College of Art and Design, Savannah, GA  
Bachelor Degree Credits Obtained: Interior Design, 2010-2011

## **SKILLS**

Space Planning:

- Incorporating accurate user-oriented ADA requirements in designs.
- Formulated existing building codes in layouts.
- Capable of developing functional aesthetic furniture layouts.

Computer:

- Familiar with Power Point, Microsoft Word/Excel/WordPerfect programs.
- 20/20 Kitchen Cabinetry program-NKBA

Design Related Skills:

- Composing thorough design concepts.
- Realistic rendering using mixed media i.e. watercolors, markers, colored pencils.
- Effective and original color coordinating schemes.

## **DESIGN EXPERIENCE**

Full Time Position: Accent Woodworking Inc. Largo, FL ( January 2022- December 2022)

Assistant Sales Consultant. Performed In-home appointments meeting with clients to check measure spaces and walls. Creating design concepts through line drawings for custom cabinetry for home entertainment units, murphy beds, and home office solutions.

Full Time Position: Hudson's Furniture Bradenton, FL / Sarasota, FL ( February 2021-January 2022)

Visual Merchandising Manager. Duties including staging and set up of new furnishing and merchandise of two retail showrooms. Weekly receiving of shipments. Daily labeling-tagging of products. Inventory submissions.

Full Time Position: Allikriste Custom Cabinetry Saint Petersburg, FL (January 2020-March 2020)  
Processing department associate. Proof reading construction documents. Ordering cabinetry materials from vendors.

Full Time Position: Mega Seating and Design LLC Clearwater, FL (March 2019 - August 2019)

Commissioned sales/design consultant for a custom booth / furnishings fabricator in the restaurant industry.

Full Time Position: Yankee Candle Destin, FL (July 2018-February 2019) Assistant Manager.

Part Time Position: Kirkland's Destin, FL (February 2018-September 2018) Key Holder/MIT.

Part Time Position: HOMEGOODS, Destin, FL (September 2013-April 2014) Cashier/Receiving.

Standard opening and closing procedures for these retail establishments.

Management duties, cashier and customer service leader and visual merchandising associate.

Exercised skills: Front line point of sales leading associate assisting in the daily operations of the store such as returns and sales. Assigned to areas of merchandise presentation from warehouse to sales floor in specific departments, processing markdowns, and customer service duties with credit applications. Greet and interact with the general public. Maintained Corporate housekeeping standards of area including ongoing recovery of returns.

Full Time Position: Moss Creek Village Furniture, Hilton Head Island, SC (June 2011-Oct 2012)

In Home Furnishings Consultant offering Laz Boy, Capris Coastal line, Kincaid traditional lines as well as multiple popular accessory lines such as Imax, Uttermost, and Creative-Co Op.

Exercised skills: Responsible for creating floor plans involving space planning concepts showcasing custom pieces with fabrics coordinates resulting in commissioned sales.

"Visual Merchandiser Manager" in charge of vignettes and displays for the store along with buying power and pricing/tagging of merchandise.

Attended High Point in North Carolina Fall and Spring Markets to introduce upcoming trends with accessories and furniture lines.

Full Time Position: Clement Hardware, Severna Park, MD (May 2009-July 2010)

In Home Color Consultant servicing Benjamin Moore paint department in retail establishment.

Exercised skills: Responsible for creating paint concepts resulting in sales through specifying color.

Department store inventory and ordering of supplies for Contractor and Consumer needs. Executing gallons of paint orders. Sharing knowledge of home improvement materials and providing warm and friendly customer service.

Full/Part-Time Position: ARHAUS Furniture. Baltimore, MD (December 2007-March 2009)

Interior Specialist engaging in retail sales of stock and custom furnishings in a showroom setting.

Exercised skills: Responsible for maximizing sales through the selection, purchase and delivery of merchandise. Performing In-Home Consultations, exercising the ability to read each client's need for assistance and match the client's requirements to the benefits of the merchandise. Providing warm and friendly customer service.

Full-Time Position: American Signature-"Value City" Furniture. Baltimore, MD (February 2007-November 2007)

Visual Merchandiser- Preparation of sales floor and its visual impact on consumers.

Exercised skills: Knowledge of furnishings offered and accessories to coordinate for each division of the showroom. Seasonal window displays of new collections. Following strict Corporate codes to

placement and unity of regional stores. Team efforts and assembly required when directed.

Full-Time Position: Benjamin Moore Signature Store-"Budeke's". Baltimore, MD (December 2002-Dec 2005)  
Retail sales of specialty paints with Benjamin Moore/ Devine, wall coverings from numerous vendors & creating custom drapes with Carole Fabric line.

Exercised skills: In-Home Color Consultant; coordinating and customizing to one's home involving special orders. Contractor referrals and scheduled appointments on a daily basis.

Full-Time Position: Rhodes Furniture. Mobile, Alabama (October 2001-September 2002)  
In-Store commissioned sales in high end home furnishings.

Full-Time Position: IKEA Home Furnishings. Baltimore, Maryland (December 1999-August 2001) Sales and conceptual planning services to preferred customers who desired the use of extensive design in cabinetry range and furnishings.

Exercised skills: Full use of computer design program (PLANIT Millennium), possessing basic knowledge of IKEAs' Kitchen prefabricated merchandise, implementing into measured spaces provided by customers. Practicing general business ethics on projects from start to finish for customers desired requests. Services: Accessible on NKBA standards, knowledge of competitor's offerings, suggestions of appliance styles and specs. Guidance to Contractors and assemblies, along with maintaining monthly sales average.

Full-Time Position: Nancy Foreman Design, Inc. Timonium, Maryland (March 1999-December 1999)

Received training in the commercial design field by developing the ability to produce construction documents through clientele renovations/new construction.

Exercised skills: Daily Computer Aided Drafting (AUTOCAD), participating with the senior Design staff in addressing client's needs by formulating field measuring/sq. ft. calculations, Space planning, i.e. office layouts, and material specifications.

## **PROFESSIONAL AFFILIATIONS**

\* ASID, Chapter Member while attending college.

\* Baltimore Magazine Publication October 2005 "Hip Hues" page 172 article by Christine Demkowych

\*Staged Row Home Aired on HGTV's House Hunters show, December 2009.